

STUDIOTECH's main business is engineering, distribution/sales, installation and after-sales servicing of broadcast and professional audio/video equipment. The company also designs and installs turnkey projects such as recording/mixing studios, editing suites and mobile OB units.

Vacancy for Sales Engineer

Studiotech Belgium is seeking for our office in Belgium a Sales Engineer, bilingual in Dutch/French. Knowledge of English at an intermediate level is required.

Qualifications:

- At least five years' experience in the audiovisual (**audio and/or video**) sector
- University degree in Sales, Engineering or other relevant field. A Master's degree specialising in Sales is a plus
- Competent computer skills
- Sense of responsibility, able to take initiative
- Conscientious, reliable and punctual
- Flexible and results orientated
- Disciplined, organised and stress resistant
- Talent for selling, hardworking, convincing and determined
- Ability to work alone whilst having good team spirit
- Strong business skills and excellent ability to communicate
- Successful Sales record

Duties:

- Understanding customer needs and preparing quotations that meet their requirements
- Generating customer loyalty, developing lasting professional relationships, following-up offers/orders, visiting customers and participating in various trade exhibitions
- Finding new customers, offering them our products, negotiating and monitoring contracts
- Giving technical support to customers, advising to help their choice of product
- Achieving targets while conveying a positive and dynamic company image

Offer:

- Pleasant, dynamic working environment in an open-minded company culture
- Competitive salary based on your skills and experience
- Company car
- Laptop
- Bonus scheme in proportion to results obtained, enabling an extremely advantageous compensation package

If your experience matches our challenge please send your CV with a covering letter stating salary expectations to jobs@studiotech.be

Or write to: Human Resources, Studiotech SA
Houtweg 7, 1130 Brussels, Belgium